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Hi everyone –

I hope your year's off to a great start! I'd like to update you on a couple exciting changes happening in Elite's Arizona market.

- Gustavo Portillo was recently promoted from Assistant Branch Manager to Managing Partner of our Tucson, AZ branch! Congratulations, Gustavo!! Here is his contact information, should you need to reach him directly:
  - Gustavo Portillo, Managing Partner
    - Phone: (520) 304-9684
    - Email: [gportillo@eliteroofingsupply.com](mailto:gportillo@eliteroofingsupply.com)
- We are growing and are looking to fill a statewide Purchasing position. I will distribute contact information once the position has been filled.
- We also want to keep you in the loop about a managerial change within our Gilbert, AZ branch. Gilbert's Managing Partner, Paul LeFevre, recently decided to step back from his role with Elite to carve out more time for his family. Although Paul will be missed, we are very appreciative for all the hard work he's put in over the last 3 years, and wish Paul and his family all the best. We are actively looking for a sales driven Managing Partner to join the Elite Family. If you know someone who would fit in with the Elite culture, please have them reach out to me. In the meantime, please contact me with anything you would have normally directed to Paul. I will let you know as soon as we've filled the Managing Partner position in East Valley.

As always, thank you for your business and support. I realize the past year was difficult for all of us, and appreciate that we've been able to work together to build resilience within the roofing community. Take care and stay safe.

John O'Dell  
RVP and Managing Partner, Arizona