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March 25, 2022

To our valued customers and vendor partners,

We are pleased to announce that Elite Roofing Supply is opening its 24th branch in San Antonio, TX! Under the leadership of Larry Highsmith, Managing Partner, Doug Norman as Regional Vice President, and with the support of Ken Greer, Business Development Director for Texas, our San Antonio branch will be opening its doors late spring.

Larry Highsmith comes to Elite with 21 years of roofing distribution experience and 13 years as a branch manager. A native Texan, out of Houston, Highsmith said, “I reached out to Elite because I wanted to be a part of their company culture and I am committed to their vision for Texas. I am most excited about building a team in San Antonio and being of service to our future customers.”

“San Antonio is the beginning of establishing Elite’s footprint in the Texas Hill Country. Central Texas is a dynamic and diverse market. This is the next exciting step for Elite to expand our customer first presence throughout the great State of Texas” said Ken Greer, Business Development Director-Texas. “The Branch’s location is off I-35 in NE San Antonio with quick and easy access to the entire market. Our fleet will be adequately adapted to deliver the best possible service the San Antonio customers deserve.”

Here is the contact information for Elite Roofing Supply, San Antonio:

- **Branch Address:** 11589 N IH-35 San Antonio, Texas 78233
- **Branch Phone:** 726.262.5400
- **Branch Fax:** 726.262.5401
- **Larry Highsmith, Managing Partner:** 210.419.2208 | lhighsmith@eliteroofingsupply.com
- **Ken Greer, Business Development Dir. TX :** 469.207.4206 | kgreer@eliteroofingsupply.com
- **Doug Norman, RVP:** 318.366.5929 | dnorman@eliteroofingsupply.com

Thank you for your support and your partnership as we prepare to serve the San Antonio market.

Sincerely,

Sarah Weiss, CEO & President

People You Know. Products You Expect. Service You Deserve.