



To our Elite family:

We are pleased to announce that Elite Roofing Supply will open its 26th branch in the breathtaking Prescott, AZ. It will be Elite's 4th location in Arizona and will enable us to further our support to the Northern part of the state including Flagstaff. Under the leadership of Charles Demeter, the new branch is easy to access right off SR-89 in Chino Valley and has plenty of space to serve our residential and commercial roofing contractors. We will be ready to service Prescott, Flagstaff, and the surrounding areas by Mid-September.

"Our customers have been asking for more support in Northern Arizona, and we know Charles is the one to deliver! He has the customer-first mentality they expect, and we are excited to have him join our team!" – John O'Dell, Regional Vice President for Arizona.

Here's something we love about Charles: he is no stranger to hard work! Prior to joining the roofing industry 7 years ago, Charles had his own business for many years in the fumigation industry. He eventually semi-retired, only to start a new chapter in roofing. Having been a business owner for many years, he understands the challenges our customers face and thinks like an owner. After a several years in the roofing business, he found his way to Elite and is excited about his next big adventure. "I'm excited to work with John and be part of a team that understands people and business!"- Charles Demeter. And we are excited to have him!

Here is the new branch address and Charles Demeter's contact information for your records:

- **Branch Address:** 343 Commercial Way, Chino Valley, AZ 86323
- **Branch Phone Number:** 928.420.8941
- **Branch Fax Number:** 928.420.8942
- **Charles Demeter, Managing Partner:** cdemeter@eliteroofingsupply.com | Cell: 928-430-2883

We are passionate about opening in markets where people focused leaders are interested in joining Elite. At Elite, our team members are not a number, they are the backbone of our organization, and we treat them as such.

We look forward to opening our doors Mid-September and will be ready and waiting to serve the Northern Arizona roofing community.

Sincerely,

Sarah Weiss
CEO& President

Attitudes You Expect. Effort You Deserve. Atmosphere You Love.